

TRANSPORTATION



Transportation, the smallest sector on the HispanicBusiness 500, had a difficult year in 2009.

The industry, which includes trucking, shipping and school bus companies, saw revenues slide by a third from 2008, from \$432 million to \$288 million.

However, the sector — whose revenues amount to just 1 percent of the entire HispanicBusiness 500 — recorded an 18 percent boost in 2008, so the extent of this year's drop is a little misleading.

With just 18 companies on the directory, transportation's top 10 firms actually make up a slim majority of the sector.

That top 10 has a new look with four companies missing from last year. Most prominent of the four replacements is Mile Square Transportation, a school bus company from Yonkers, New York, which vaulted into third place with revenue of \$30 million, a tidy 7 percent increase over 2008.

That was only \$1 million shy of second-placed La Rosa Del Monte Express, from the Bronx, and \$9 million behind the sector's top performer, Public Special Commodities, based in California. Last year's leader, USA Logistics Carriers, declined to participate this year.

Transportation					
Rank	2009 Revenue	2008 Revenue	Company	Primary Products and Services	% Change
1	\$39,000,000.00	\$41,000,000.00	Public Special Commodities Inc.,	Warehousing, Transportation	-4.88%
2	\$31,000,000.00	\$31,500,000.00	La Rosa Del Monte Express Inc.,	Moving, shipping, storage svcs	-1.59%
3	\$30,000,000.00	\$28,000,000.00	Mile Square Transportation,	School bus transportation	7.14%
4	\$20,971,863.00	\$29,565,015.00	Pan American Express Inc.,	Interstate transportation	-29.07%
5	\$19,000,000.00	\$18,600,000.00	J.L. Patterson & Associates,	Design & const. mgmt. of rail transport. systems	2.15%
6	\$15,100,000.00	\$13,230,000.00	Leticia Inc.,	Trucking of excavated material	14.13%
7	\$12,262,871.00	\$13,664,975.00	Golden Gate Air Freight Inc.,	Air & sea freight svcs. . DTD svcs.	-10.26%
8	\$10,000,000.00	\$13,500,000.00	LB Transportation Group & Omni Warehouse,	Transportation, local and nationwide, Warehousing, quality inspection (for manufacturing industry)	-25.93%
9	\$9,735,007.78	\$9,609,020.07	A&P Consulting Transportation Engineers,	Civil, transport., water resources & elect. engr. & constr. mgmt./enrg. inspections	1.31%
10	\$9,051,000.00	\$10,880,000.00	Jess Diaz Trucking Inc.,	Trucking/transportation	-16.81%

MANUFACTURING



For the second time in a row, manufacturing had a tough year, and 2009 was even worse than 2008.

The industry's year-over-year revenues tumbled 16.7 percent in 2009; in 2008, they fell 10.8 percent.

Hit hard were companies like The Ideal Group, based in Detroit, Mich. The Ideal group for years has been a major supplier to GM, and many times has won that company's Supplier of the Year award.

But as GM has struggled, so too has The Ideal Group, which experienced a far from ideal revenue decline of 45 percent, dropping the company from the directory's

fifth largest manufacturing company to the 10th.

HUSCO International, a Wisconsin-based manufacturer of hydraulic and electrohydraulic controls for the off-highway and automotive markets, took an even bigger hit with revenue slumping almost 48 percent.

The best percentage gain in revenue came from Gusto Packing Co., in Montgomery, Ill., where sales of meat products jumped almost 43 percent to \$194 million. That was enough to bump Gusto up from seventh place last year into fourth.

Manufacturing					
Rank	2009 Revenue	2008 Revenue	Company	Primary Products and Services	% Change
1	\$500,000,000.00	\$450,000,000.00	Ruiz Foods Inc.,	Mexican food mfg.	11.11%
2	\$357,000,000.00	\$626,000,000.00	Lopez Foods Inc.,	Meat products + processing	-42.97%
3	\$319,000,000.00	\$525,000,000.00	The Diez Group,	Steel manufacturing, assembly	-39.24%
4	\$194,000,000.00	\$136,000,000.00	Gusto Packing Co.,	Meat prod. mfg.	42.65%
5	\$175,500,000.00	\$152,000,000.00	Ole Mexican Foods Inc.,	Tortillas mfg. & Mexican food dist.	15.46%
6	\$125,000,000.00	\$240,000,000.00	HUSCO International Inc.,	Hydraulic & electrohydraulic controls mfg.	-47.92%
7	\$120,000,000.00	\$122,000,000.00	Dynair Inc.,	Packaging products including strapping systems, PE film & printing blankets	-1.64%
8	\$104,000,000.00	\$98,000,000.00	Rowland Coffee Roasters Inc.,	Espresso coffee mfg. & dist.	6.12%
9	\$93,700,000.00	\$92,000,000.00	Roses Southwest Papers Inc.,	Paper converting for tissue, towels, bags, napkins	1.85%
10	\$89,836,809.00	\$164,000,000.00	The Ideal Group Inc.,	Construction svcs., mfg. & indirect material mgmt.	-45.22%