

SERVICE



The service sector — which includes health care, human-resource outsourcing, restaurant franchising and IT companies — has grown to become by far the largest of all the industry groups.

In just one year, the service industry's share of the 500's total revenues has expanded from a quarter to a third.

Although the meteoric rise of Molina Healthcare certainly buoyed the sector, Molina is far from its only thriving company.

Service is the only sector of the nine in which a vast majority of the top-10 companies posted a sales gain over the year before.

The biggest revenue bump by percentage was achieved by Goodman Networks Inc., a Texas telecom services company, which increased sales by a significant 65 percent, bringing total revenues to \$365 million.

Also posting impressive results was G&A Partners, a Texas professional employment services company.

Service					
Rank	2009 Revenue	2008 Revenue	Company	Primary Products and Services	% Change
1	\$3,700,000,000.00	\$3,100,000,000.00	Molina Healthcare Inc.,	Healthcare svcs.	19.35%
2	\$375,456,493.00	\$339,070,970.00	G&A Partners,	Professional employment svcs.	10.73%
3	\$365,000,000.00	\$221,000,000.00	Goodman Networks Inc.,	Telecomm. svcs.	65.16%
4	\$200,000,000.00	\$180,000,000.00	Superior Design International Inc.,	IT staffing & tech. consulting	11.11%
5	\$190,115,452.00	\$161,319,995.00	MVM Inc.,	Security, linguists, analytical, translation and law enforcement support svcs.	17.85%
6	\$185,000,000.00	\$190,000,000.00	Sun Holdings, LLC	Restaurant franchisee	-2.63%
7	\$172,000,000.00	\$189,000,000.00	Pinnacle Technical Resources,	IT staffing and vendor mgmt. svcs.	-8.99%
8	\$152,534,247.00	\$140,355,947.00	COLSA Corp.,	Information Technology, engr. svcs.	8.68%
9	\$148,000,000.00	\$162,998,217.00	The Centech Group Inc.,	Technical & IT svcs., training, security	-9.20%
10	\$140,171,726.00	\$118,000,000.00	MEI Technologies Inc.,	Applied engr., IT/Cyber security, research & devel., biotechnology, optics	18.79%

FINANCE



The finance sector was this year's winner on the HispanicBusiness 500.

This confirms a trend on the Fortune 500, where finance — along with health care and consumer cyclicals — posted the best performance.

With a 7.7 percent gain year over year, finance was led by Texas-based International Bancshares Corp, a full-service banking institution. But while International Bancshares — which ranks No. 4 on the overall list — took in more money than any other firm in the finance sector, the company actually saw revenues dip by a modest 3.45 percent, to \$728 million.

A newcomer to the overall top 10 is Pan-American

Life Insurance Group, whose steady gains over the past few years have defied the volatility of the overall market.

The company — which sells life, disability and health insurance to customers in the United States and Latin America — boosted revenues by a solid 6.75 percent in 2009, bringing its total revenues to \$427 million.

CEO Jose Suquet ascribes his company's success to a laser-guided focus on the mission: serving Hispanic consumers. Meanwhile, the company's Latin American presence is growing.

Five years ago, 60 percent of its customer base lived in the United States; today the mix is about 50-50.

Finance					
Rank	2009 Revenue	2008 Revenue	Company	Primary Products and Services	% Change
1	\$728,390,000.00	\$754,412,000.00	International Bancshares Corp.,	Full service financial institute	-3.45%
2	\$427,000,000.00	\$400,000,000.00	Pan-American Life Insurance Group,	Life, disability & health insurance	6.75%
3	\$419,328,442.00	\$347,858,019.00	Fred Loya Insurance,	Auto insurance	20.55%
4	\$188,400,200.00	\$180,800,000.00	BMI Financial Group Inc.,	Insurance, investments & third-party administrators	4.20%
5	\$135,000,000.00	-	Bankers Healthcare Group Inc.,	Working capital loans for healthcare professionals	N/A
6	\$130,000,000.00	\$130,000,000.00	TELACU Industries Inc.,	Financial svcs., real estate devel., constr. mgmt.	0.00%
7	\$101,426,000.00	\$150,160,000.00	First Equity Mortgage Bankers Inc.,	Mortgage lender	-32.45%
8	\$87,300,000.00	\$114,900,000.00	Jules & Associates Inc.,	Equip. leasing & financing	-24.02%
9	\$86,330,000.00	\$72,000,000.00	Falcon International Bank,	Banking & financial svcs.	-7.88%
10	\$51,206,320.00	\$25,194,140.00	E.J. De La Rosa & Co. Inc.,	Capital, municipal securities, broker dealer	103.25%